

	SHAREHOLDER	QUESTION	ANSWER
TOPIC 1. DIVIDENDS			
1.	MUSA,CHRISTINA WAYUA (1957953)	Dividend	Dear Christina, thank you for your question and participating in this year's AGM. The Company has declared first and final dividend of KShs 1.31 per which will be paid to the shareholders on or about 31st July 2023.
2.	OKELLO,TITUS EVANS (20342412)	You saved so much on virtual meetings. give us more dividends.	"Dear Titus, thank you for your question and participating in this year's AGM. In distributing dividends, the Directors have considered Future reimbursement of Redeemable Preference Shares (RPS) and Plough back for future generation of income.
3.	NGUMBI,FEDINARD MUMO (15137517)	Dividends through Mpesa.	Dear Ngumbi, thank you for your question and participating in this year's AGM. Dividend can be paid to your (bank account) (via MPESA) as per your request. We advise you reach out to our share registrar, Comprite Kenya Ltd on 0723611786 or email shares@comp-rite.com for the assistance.
4.	NABRIKI,PAMELLA NASIMIYU (20886951)	How many shares do I have?	Dear Pamella, kindly contact the Company's Registrar- Comprite to check your number of shares. Contact details are on page 9 of the annual report
5.	KIRATU,SOLOMON GATHEGU (1362810)	What is payable per share?	Dear Solomon, thank you for your question and participating in this year's AGM. The Company has declared first and final dividend of KShs 1.31 per which will be paid to the shareholders on or about 31st July 2023.
6.	MUSA,CHRISTINA WAYUA (1957953)	Dividend	Dear Christina, thank you for your question and participating in this year's AGM. The Company has declared first and final dividend of KShs 1.31 per which will be paid to the shareholders on or about 31st July 2023.
7.	KIMANI,ELIUD KURIA (773549)	Pay me dividend by Mpesa.	Dear Eliud, thank you for your question and participating in this year's AGM. Dividend can be paid to your (bank account) (via MPESA) as per your request. We advise you reach out to our share registrar, Comprite Kenya Ltd on 0723611786 or email shares@comp-rite.com for the assistance.
8.	NGUMBI,FEDINARD MUMO (15137517)	Can dividends be paid to mpesa?	Dear Ngumbi, thank you for your question and participating in this year's AGM. Dividend can be paid to your (bank account) (via MPESA) as per your request. We advise you reach out to our share registrar,

			Comprite Kenya Ltd on 0723611786 or email shares@comp-rite.com for the assistance.
9.	OKELLO,TITUS EVANS (20342412)	When do plan to give us bonus shares?	Dear Titus, thank you for your question and participating in this year's AGM. In distributing dividends, the Directors have considered Future reimbursement of Redeemable Preference Shares (RPS) and Plough back for future generation of income.
10.	ONCHIRI,CHARLES M (4362985)	What percentage per share?	Dear Charles, thank you for your question and participating in this year's AGM. The Company has declared first and final dividend of KShs 1.31 per which will be paid to the shareholders on or about 31st July 2023.
11.	NGUYANI,EDWARD MUIE (6114997)	Can I receive divided through Mpesa?	Dear Edward, thank you for your question and participating in this year's AGM. Dividend can be paid to your (bank account) (via MPESA) as per your request. We advise you reach out to our share registrar, Comprite Kenya Ltd on 0723611786 or email shares@comp-rite.com for the assistance.
12.	MUKUNDI,ERIC MAINGI (20882280)	Will you pay dividends?	Dear Eric, thank you for your question and participating in this year's AGM. The Company has declared first and final dividend of KShs 1.31 per which will be paid to the shareholders on or about 31st July 2023.
13.	NGUGI,EMMAH WANJIKU (842354)	Amount per share?	Dear Emmah, thank you for your question and participating in this year's AGM. The Company has declared first and final dividend of KShs 1.31 per which will be paid to the shareholders on or about 31st July 2023.
14.	NGUGI,EMMAH WANJIKU (842354)	Mode of payment?	Dear Emma, thank you for your question and participating in this year's AGM. Dividend can be paid to your (bank account) (via MPESA) as per your request. We advise you reach out to our share registrar, Comprite Kenya Ltd on 0723611786 or email shares@comp-rite.com for the assistance.
15.	KINUTHIA,JUDY NYANJAU (48186)	Can dividends be paid via mobile phone? Thanks	Dear Judy, thank you for your question and participating in this year's AGM. Dividend can be paid to your (bank account) (via MPESA) as per your request. We advise you reach out to our share registrar, Comprite Kenya Ltd on 0723611786 or email shares@comp-rite.com for the assistance.
16.	MBONDO,NICHOLAS KAVOI NDETEMI,FRANCIS	How can I access dividends?	Dear Shareholder, thank you for your question and participating in this year's AGM. Kindly reach out to our share registrar,

	KIVILA MUTUVA \$ SAMUEL KYALO (4463099)		Comprite Kenya Ltd on 0723611786 or email shares@comp-rite.com for the assistance.
17.	MEMIA,SIMON KINYANJUI (6274803)	How much divided payable per share?	Dear Simon, thank you for your question and participating in this year's AGM. The Company has declared first and final dividend of KShs 1.31 per which will be paid to the shareholders on or about 31st July 2023.
18.	AWUOR,ODIYO ONYANGO (44865)	When are we going to be paid our dividends? Also are we going to be given gift packs this year?	Dear Odiyo, thank you for your question and participating in this year's AGM. There are no gift packs this year and the Company has declared first and final dividend of KShs 1.31 per which will be paid to the shareholders on or about 31st July 2023.
19.	MUIGAI,EDWARD MBUGUA (1070053)	How much is paid per share?	Dear Edward, thank you for your question and participating in this year's AGM. The Company has declared first and final dividend of KShs 1.31 per which will be paid to the shareholders on or about 31st July 2023.
20.	SIMWA,DERECK MWORI (13967490)	When are we to get dividends?	Dear Dereck, thank you for your question and participating in this year's AGM. The Company has declared first and final dividend of KShs 1.31 per which will be paid to the shareholders on or about 31st July 2023.
21.	THADAYO,BONIFACE MUKALA (7134100)	I would like my dividends to be paid in my mpesa.	Dear Boniface, thank you for your question and participating in this year's AGM. Dividend can be paid to your (bank account) (via MPESA) as per your request. We advise you reach out to our share registrar, Comprite Kenya Ltd on 0723611786 or email shares@comp-rite.com for the assistance.
22.	IRUBU,CHARLES CHARAGU (3340775)	What about dividend increment?	Dear Charles, thank you for your question and participating in this year's AGM. The Company has declared first and final dividend of KShs 1.31 per which will be paid to the shareholders on or about 31st July 2023.
23.	DORAH,TSINDOLI (6625983)	Why is the board recommending very little amount for dividend while retaining a lot of money? Times are hard	Dear Shareholders, the subject of dividend pay-out was intensely debated. The Directors finally agreed to propose a first and final dividend of Kes 1.31 per share despite lower net income in the year. This decision is a balance between return on investment and management of financing/investment capacity.
24.	TOLE,MWAKIO PETER (17720406)	Can the payment of dividends be made sooner than the	Dear Peter, thank you for your question and participating in this year's AGM. We advise that the Company has declared first and final

		proposed dates? What is the limiting factor?	dividend of KShs 1.31 per which will be paid to the shareholders on or about 31st July 2023.
25.	TOLE,MWAKIO PETER (17720406)	The answer given to my question does not address what I asked. My question was: why 31st July, and not sooner? Why do you need 45 days after the AGM to process payments?	Dear Peter, we advise that the book closure is today, 15.06.2023 and trades made on the book closure date are yet to settle to establish the qualifying shareholders, thereafter the processing of the same will be on or about 31.07.2023
26.	KARIUKI,LYDIA WANGARI (6049290)	Can I receive dividend through Mpesa?	Dear Lydia, thank you for your question and participating in this year's AGM. Dividend can be paid to your (bank account) (via MPESA) as per your request. We advise you reach out to our share registrar, Comprite Kenya Ltd on 0723611786 or email shares@comp-rite.com for the assistance.
27.	WANJOHI,PRISCILLA NYAKINYUA (20580372)	Good afternoon TotalEnergies. apart from paying of dividends, will you kindly consider gifting shareholders with an appreciation gift?	Dear Priscilla, thank you attending the AGM. This year's AGM has been held virtually and due to logistical constraints, the Company will not be issuing gifts to shareholders. However, this request will be considered by the Board for the next AGM
28.	KINUTHIA,SIMON WANYOIKE (15443073)	Do you have dividends?	Dear Simon, thank you for your question and participating in this year's AGM. The Company has declared first and final dividend of KShs 1.31 per which will be paid to the shareholders on or about 31st July 2023.
29.	JAOKO,JACOB DAVID ODUOL (7455585)	When will preference shares be redeemed?	Dear Jaoko, The redemption will only happen when the company has accumulated enough distributable profits for this purpose or by an increase of ordinary share capital. It also depends on the cashflow position. The Board carries out periodic reviews of the company's performance after which a decision will be taken - Currently, the financing needs (WCR, Investments) are not likely to reduce in the next years as TotalEnergies Marketing Kenya plans to capture the growth of the market
TOPIC 2. FINANCIAL STATEMENTS AND BUSINESS RELATED			
30.	CHAMI,ALOIS WAFULA (15717)	How would you improve the group business now and the	Dear Chami, thank you for your question and participating in this year's AGM.

		next level of business?	<p>-In 2021, the Company changed its name to TotalEnergies Marketing Kenya PLC with new ambition to become a major player in the energy transition and get to climate NetZero ambition by 2050.</p> <p>-We are optimistic about new opportunities arising from the new strategic direction in:</p> <p>1. Oil 2. Natural gas 3. Electricity 4.Hydrogen 5.Biomass 6.Wind 7.Solar</p> <p>-The Company has a 10-year long term plan that is reviewed annually, and which directs the Company’s growth and sustainability in the future</p> <p>-The Company invested Kes2.0 billion in 2022 compared to Kes 2.2 billion in 2021</p>
31.	CHAMI,ALOIS WAFULA (15717)	What is your strategy and vision of business now and the next level?	<p>Dear Chami, thank you for your question and participating in this year's AGM.</p> <p>-In 2021, the Company changed its name to TotalEnergies Marketing Kenya PLC with new ambition to become a major player in the energy transition and get to climate NetZero ambition by 2050.</p> <p>-We are optimistic about new opportunities arising from the new strategic direction in:</p> <p>1. Oil 2. Natural gas 3. Electricity 4.Hydrogen 5.Biomass 6.Wind 7.Solar</p> <p>-The Company has a 10-year long term plan that is reviewed annually, and which directs the Company’s growth and sustainability in the future</p> <p>-The Company invested Kes2.0 billion in 2022 compared to Kes 2.2 billion in 2021</p>
32.	WAGUDE,JAMES ANGAWA (7556071)	Has the government fully paid the subsidies arising from the last financial year?	<p>Dear James,</p> <p>-the fuel subsidy arising from last financial year (2021) was fully paid in 2022.</p> <p>-however, in 2022, the government continued cushion the final consumer from rise in fuel prices through the subsidy program. As at end of 2022, there is unpaid subsidy included in the increase under trade receivables.</p> <p>-the subsidy program was terminated in May 2023</p> <p>-there have been several engagements between OMCs, Ministry of Energy and</p>

			Petroleum and EPRA towards full settlement of the outstanding subsidy
33.	STANDARD CHARTERED KENYA NOMINEES LTD A/C KE000954 (0000050001865)	Following the scraping of the open tender system, what has been the impact on margins and operations, considering you do not now fully control your supply chain?	Dear shareholder, the G-to-G is a program launched by the government to address a forex challenge facing the country and does not impact the unit margins for the OMCs which are regulated EPRA. The OMCs now pay for main products via the local currency.
34.	STANDARD CHARTERED KENYA NOMINEES LTD A/C KE000954 (0000050001865)	Please share an update on the reported discussions around converting receivables from the government into a bond. What other measures are being explored to free up these cashflows?	Dear shareholder, there are ongoing discussions between Ministry of Energy and Petroleum, EPRA, National Treasury and CBK on the conversion of the outstanding subsidy to government bond. There is no conclusive decision at this point. The Company implemented working capital optimization free up cashflow
35.	NJOROGE, JAMES MWANGI (10176590)	What is the company doing in light of the advancement of EV technology in order to ensure sustainable revenues? EV will possibly lower the reliance on oil and fossil fuels.	Dear James, the Company changed its name in 2021 to align to its ambition of sustainability towards net zero by 2050. The Company has already partnered with Ampersand and Roam in provision of battery swapping solutions at selected service stations. The Company is focused on innovation of our products and services.
36.	ATAK, THOMAS OLOKO (37699)	This should be under AOB, but you haven't provided AOB as a topic. There was a nasty accident along Thika Road yesterday, near the TotalEnergies petrol station. The cause of the accident was blockage of Exit 13 created by KEHNA with the connivance of our Petrol Station in order to drive traffic to the station. Hardly CSR if you asked me.	Dear Thomas, Safety remains a core value of the Company. We always collaborate with the government agencies to safeguard safety of our customers and those who pass through our service stations. We will investigate this incident and put in additional safety measures if needed.
37.	CHEGE, LUCY NJERI (53392)	Can the Board of Directors consider giving shareholders	Dear Lucy, thank you for your question and participating in this year's AGM. We advise that there is no gift to shareholders this year

		registered for AGM with physical gift via the Registrars office.	but the Company has declared first and final dividend of KShs 1.31 per which will be paid to the shareholders on or about 31st July 2023.
38.	NDUNGU,DAVID ALFRED KARANJA (67172)	Gifts	Dear David, Thank you for your question. This year's meeting is held virtually and thus no gifts will be provided. The Company has declared first and final dividend of Kes 1.31 per share which will be paid to the shareholders on or about 31st July 2023.
TOPIC 3. OTHERS			
39.	SIKUKU,MARY WAVINYA (50509168)	Where will be the meeting?	Dear Mary, thank you for participating in this year's AGM. The meeting will be held via electronic means on Thursday 15th June 2023 at 12:00 Noon.
40.	CHAMI,ALOIS WAFULA (15717)	Why not both physical?	Dear Chami, -To accommodate as many shareholders as possible, this AGM being streamed live via a link that has been provided to all shareholders who registered to participate -Concerning next year's AGM, decisions will be made taking into consideration the logistic and technical requirements at the time of the AGM