

		QUESTION	ANSWER
<b>TOPIC 1</b>	. DIVIDENDS	l	1
1.	DORAH,TSINDOLI (6625983 )	How much is the declared dividends per share?	Dear Dorah, the company has declared a final dividend payment of Ksh.1.31 per share which will be paid on or around 31st July 2021 upon approval at the AGM.
2.	OWINO,JASHON MUMBO (6911498)	Are dividends going to be paid, and at what rate?	Dear Jashon, the company has declared a final dividend payment of Ksh.1.31 per share which will be paid on or around 31st July 2021 upon approval at the AGM.
3.	NABRIKI,PAMELLA NASIMIYU (20886951 )	How much dividend	Dear Pamella, the company has declared a final dividend payment of Ksh.1.31 per share which will be paid on or around 31st July 2021 upon approval at the AGM.
4.	NABRIKI,PAMELLA NASIMIYU (20886951 )	How many shares do l have	Dear Pamella, kindly contact the Company's Registrar- Comprite to check your number of shares. Contact details are on page 9 of the annual report
5.			
6.	ONCHIRI,CHARLES M (4362985 )	what percentage for this year	Dear Charles, the company has declared a final dividend payment of Ksh.1.31 per share which will be paid on or around 31st July 2021 upon approval at the AGM.
7.	Mwakio Tole	Results were announced on 1st April 2022, and payment of dividends will be on 31st July 2022, a full 4 months later. The industry Best Practice is for dividends to be paid 2 months after announcement of the results, and at least one company in the NSE is able to measure up to industry best practice. What is the reason for TotalEnergies requiring 4 months to disburse dividends	Dear Mwakio, the payment of dividends is subject to approval by the shareholders of the Company at the AGM. Once approved, the dividend payment will be done on or around 31 <sup>st</sup> July
8.	Jedidah Wandutu	l didn't receive my dividend paid last year. Have been following up	Dear Jedidah, we are sorry on the delays you have encountered regarding your dividend payments for last year. We



# TOTALENERGIES MARKETING KENYA PLC

9.	Amrik Mahandru	with Comprite without success. I have also written to Total Energies but haven't gotten a response. Thanks in advance for your support My name is amrik singh mahandru iam a share holder in total kenya i will be very grate full if you could furnish me with dividends i have received an the tax i have paid from the day i bought these shares and any divs not banked thanking you in advace amrik singh mahandru	have requested the registrar to investigate your query and respond with appropriate action plan Dear Amrik, I would urge you contact our Company registrar-Comprite. Contact details are on page 9 of the annual report.
10.	RUTTOH,VINCENT KIPLANGAT (50290301 )	What is the dividend policy of the company?	Dear, Vincent The dividend payout policy is guided by future reimbursement of RPS and Investments for future generation of income which will lead to higher dividends
TOPIC 2	2. FINANCIAL STATEMEN	TS AND BUSINESS RELAT	ED
11.	CHAMI,ALOIS WAFULA (15717 )	How would you improve the group business now and the next level ?	Dear Chami, -In 2021, the Company changed its name to TotalEnergies Marketing Kenya PLC with new ambition to become a major player in the energy transition and get to climate NetZero ambition by 2050 -we are optimistic about new opportunities arising from the new strategic direction in:
			<ol> <li>Oil 2. Natural gas 3. Electricity</li> <li>Hydrogen 5.Biomass 6.Wind 7.Solar</li> <li>the Company has a 10-year long term plan that is reviewed annually, and which directs the Company's growth and sustainability in the future</li> <li>the company continues to invest in profitable and sustainable projects. In 2021, the company invested Kshs.2.2 billion compared to Kshs.1.7 billion in 2020</li> </ol>



# TOTALENERGIES MARKETING KENYA PLC

12.	CHAMI,ALOIS WAFULA (15717 )	Clarify why expenses have gone up?	Dear Chami, - the Company closely monitors operating expenses through monthly meetings. -the evolution of operating expenses compared to previous year is in line with inflation of 5.6% for 2021 and majorly impacted by:
			<ul> <li>increased business activities compared to 2020-impacted by Covid travel restrictions</li> <li>costs linked to new TotalEnergies brand</li> </ul>
13.	Elizabeth Muchugu	1. Your total gas cylinders are few so your gas has become very expressive especially at your petrol stations, should we abandon your cylinders for cheaper ones, or will you do something? 2. why don't you give us gifts anymore? The Solar lumps were very good	<ul> <li>Dear Elizabeth,</li> <li>The LPG market has experienced systemic challenges with legal notice 121 of 2009 that created proliferation of counterfeits through illegal refilling through the mutual exchange pool</li> <li>New legal notice 100 was introduced in 2020 to tame counterfeits in the market continues face enforcement challenges</li> <li>current market LPG prices have been majorly impacted by introduction of VAT of 16% (previously 0%) in July 2021 coupled with increase in international fuel prices</li> <li>the good news is that, effective July 2022 the government has decreased LPG VAT to 8% from current 16%</li> <li>to improve accessibility to cylinders by our valued customers, the Company has partnered with local manufacturer for production of cylinders</li> <li>-regarding your 2nd question, we continue to be in unprecedent times and therefore restrictive in the giveaways. We value you shareholders, and we will continue to deliver positive results. When the physical interactions will commence, we assure you that the give aways will be available to you Shareholders</li> </ul>



TOPIC 3. OTHERS				
1.	NJUGUNA,ERIC MACHARIA (50573532 )	Can I receive the most recent financial statement?	Dear Eric, please use the company's website(www.totalenergies.ke) to access Financial Statements.	
2.	RUTTOH,VINCENT KIPLANGAT (50290301 )	What has been the impact of the government fuel subsidy on the financial position of the company?	Dear Vincent, -the government fuel subsidy introduced by the government in April 2021 increased working capital requirement for the company and financing cost thereof. The government has however made great effort to reduce outstanding payments to the OMCs	
3.	KIRIINYA,CAROLINE KENDI (934666 )	The dividends payment date comes at the end of the seventh month after the close of the financial year. Is the best practice the company can do for its shareholders?	Dear the payment Caroline of dividends is subject to approval by the shareholders of the Company at the AGM. Once approved, the dividend payment will be done on or around 31st July	
4.	MURUU,REGINA WANGUI (195480)	What happened to total energies plc, it used to perform so well?	Dear Regina, The company's performance has remained resilient despite the challenging operating environment. The company posted positive results and cashflows in 2021. The Board is confident that with the strategies put in place to: mitigate the current challenges, transition towards Net-Zero ambition and energize the future, the Company will continue to provide better results and create sustainable long-term value to our shareholders	
5.	KARIUKI,LYDIA WANGARI;KARIUKI,NANCY WANGUI (50676552 )	Can I receive dividend through Mpesa	Dear Lydia, The payment process is ongoing and for the shareholders who registered their number will be paid via Mpesa by 31 <sup>st</sup> July 2022	